



# UNIVERSITY OF CALIFORNIA HASTINGS COLLEGE OF THE LAW

## CENTER FOR NEGOTIATION AND DISPUTE RESOLUTION

### Curriculum

- Each year, over 500 Hastings students take one or more ADR courses, including 8-10 sections of Negotiation every semester, and numerous advanced courses such as Mediation, Complex Multiparty Processes, International Commercial Arbitration, and Culture, Identity, and Discrimination.
- Hastings offers a LL.M. degree with a specialization in Dispute Resolution and Legal Process.

### Scholarship and Research

Professor **Melissa Nelken**, faculty chair of CNDR and a practicing psychoanalyst, has written and spoken extensively on the psychological dynamics of negotiation. Her scholarship includes:

- *Negotiating Classroom Process: Lessons from Adult Learning* (forthcoming, 2009)
- NEGOTIATION THEORY AND PRACTICE (2d ed., LexisNexis 2007)
- *The Myth of the Gladiator and Law Students' Negotiation Styles*, 7 CARDOZO J. CONFLICT RESOL. 1 (2005)

Professor **Clark Freshman**'s scholarship and teaching focus includes law and psychology, the effect of emotion on dispute resolution, lie detection, and discrimination, culture and ADR. His scholarship includes:

- *Managing the Goal Setting Paradox: How to Get Better Results From High Goals and Be Happy*, Neg. J. (forthcoming 2009) (with Chris Guthrie)
- *Identity, Beliefs, Emotion, and Negotiation Success* in THE HANDBOOK OF DISPUTE RESOLUTION (Michael L. Moffitt & Robert C. Bordone, eds., 2005).
- *The Promise and Perils of 'Our' Justice: Psychological, Critical and Economic Perspectives on Communities and Prejudices in Mediation*, 6 CARDOZO J. CONFLICT RESOL. 1 (2004).

### Awards and Recent Competitions

- Winner of the 2007 Ninth Circuit ADR Education Award
- First Place at The 2008 Negotiation Challenge in Leipzig, Germany
- First Place at the 2008 Merhige National Environmental Negotiation Competition in Richmond, Virginia
- Second Place at the 2008 ICC International Commercial Mediation Competition in Paris, France
- First Place in the 2007 ABA National Representation in Mediation Competition in Washington, DC

### Programs and Events

- Through **The Mediation Clinic** students have numerous opportunities to gain practical experience, including mediating Small Claims, retaliation, and discrimination cases.
- CNDR provides **training and consulting services** to the California Public Utilities Commission and other governmental agencies to enhance their mediation, facilitation and negotiation competencies.
- CNDR's **ADR Externship Program** places advanced ADR students in varied settings which both utilize and enhance their ADR knowledge and skills.
- CNDR co-hosted with Hastings' Center for State and Local Government Law the **2008 symposium *Toward Collaborative Governance***, bringing scholars and practitioners of civic engagement and alternative dispute resolution together to share theory, research and methodologies.
- CNDR will host the **Northern California ADR Teaching Conference** in February 2009.

To learn more about CNDR, visit <http://www.uchastings.edu/centers/negotiation-adr/index.html>