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Career Corner

Career Tips

Setting Networking Goals

By: *Pamela Hyland, Assoc. Director for Career Development*

If you are one of the vast majority of law students who understand the value of networking but cringe at the idea of it, setting networking goals can be helpful to keep you on track.

First, decide what constitutes a realistic goal. Sort of like New Year's resolutions, there's no point in deciding to contact 50 attorneys in your practice area if you can't really achieve that. Rather, think about what is doable given the time you have available to devote to networking activities.

Second, find a format that is challenging but not so far out of your comfort zone that you do it awkwardly, or not at all. For example, if the idea of approaching a stranger at a bar association meeting fills you with dread, consider approaching instead a favorite professor or even a classmate who might help you find job leads.

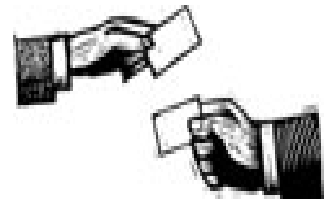
In the continuum of networking activities from emailing someone you know to phoning someone to whom you have been referred to

in-person contacting, decide where you would be comfortable and choose the next most difficult stage to attack next.

"Networking does get easier the more you do it, so set your goals, gird your loins, and go get 'em!"

Set concrete goals for yourself, such as "I will touch base with # former co-workers/colleagues this week," "I will email # friends to let them know I'm looking," "I will talk to # professors in my field to ask them to be alert for openings for me."

Networking does get easier the more you do it, so set your goals, gird your loins, and go get 'em!



Networking

Want to make an appointment with a career counselor?

Call the CSO Front Desk at **(415) 565-4619**.

Everyday, the Career Services Office receives new listings. Log onto HastingsCareersOnline.com and check often for new postings. Just a few highlights:

SUMMER 2008

Asian Law Caucus, Inc. San Francisco, CA. Summer Intern. Fax, e-mail or mail resume. **Years Required:** 1L, 2L, 3L, LLM.

Materials Requested: resume. **Contact:** Ms. Sin Yen Ling, Staff Attorney, by email: sinyenl@asianlawcaucus.org, by mail: 939 Market St., Suite 201, San Francisco, CA 94103; or fax: 415-896-1702. See HastingsCareersOnline.com for more details. Unpaid. **Deadline:** 03/1/08.

UC Hastings College of the Law – Center for WorkLife Law.

Materials Requested: Mail or email a cover letter, resume, writing sample, and list of three references with current phone numbers to: Donna Adkins, Academic Program Coordinator, Center for WorkLife Law, UC Hastings College of the Law, 200 McAllister St., San Francisco, CA 94102. For more details, see www.HastingsCareersOnline.com. **Years Required:** 1L, 2L, 3L. Paid. **Deadline:** 3/14/08

California Attorney General (Sacramento, CA) Law Student Opportunities. Our internships are advertised on our website at www.ag.ca.gov/careers/students.php. Please follow the directions on each individual internship to apply directly to the sections seeking interns. Consider us if you are a qualified and enthusiastic law student with an interest in working for our Divisions of Criminal Law, Public Rights, and/or Executive Programs. **Years Required:** 1L, 2L, 3L. **Materials Requested:** resume, cover letter and writing sample. **Contact:** Email (preferred) your resume package to: careers@doj.ca.gov. For more details, see www.HastingsCareersOnline.com. Unpaid. **Deadline:** 10/31/08.

Alumni Mentor Program Orientation

Friday, 1/25
12:40 – 1:30pm
Room 314, 198 Bldg.

Advance Sign Up Required!

Sign up on: www.HastingsCareersOnline.com

(AMP orientations are scheduled every week)

This Week's Events:

10th Annual IP Career Fair
Tue., 1/22

3:40 - 4:30pm - Panel/Room A

4:30 – 6:00pm – Table Talk

Reception/LBM Lounge

Sponsored by:

Kirkland & Ellis; Morrison & Foerster; and Orrick Herrington & Sutcliffe

Co-hosted by: CSO & HIPO

**Summer Funding, HPILF
Summer Grants and
Post JD Fellowships**

Wed., 1/23; 12:40 – 1:30pm
Workshop/Room K

**Using
HastingsCareersOnline.com
and the Internet to
Find a Great Job**

Fri., 1/25; 12:40 – 1:30pm
Workshop/Room K