



Career Corner

March 6, 2006

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OFFICE HOURS:

Monday – Thursday:

9:30 a.m. – 6. p.m.

Friday: 9:30 a.m. – 5 p.m.

The Career Corner is edited by
Maria Galarza

CAREER TIPS

Slow Job Search

by Pam Hyland

Few things are more frustrating than a job search that just won't end! You have tried every lead you have, talked to the counselors about the summer job of your dreams, prepared compelling and personalized cover letters, created a wonderful resume and writing sample, applied promptly to targeted employers, and *still* no luck! Grrrr!

So, what's wrong? Most commonly, the problems we see when we analyze slow job searches are 1) time given to the job search 2) narrow geographic or practice setting preferences and 3) networking reluctance. Both the quantity and quality of the time spent job searching are important. Set aside dedicated time each week to your job search; nothing else should be allowed to intrude upon this time. The amount of time will vary but it's important to give *at least* 1-2 hours per week to job search activities. Review the time you spent this week – was it enough?

Being too wedded to a particular geographic region (such as the Bay Area where we have nine law schools and a fairly small legal market) limits your opportunities. If you widen your geographic criteria, you will increase exponentially the number of possible firms, organizations and jobs to apply to. Even expanding to the East Bay or as close as Sacramento will make a big difference in the number of

interesting opportunities; needless to say, if you will consider all of California or even West Coast, you will dramatically increase your options.

The same is true of practice settings; most legal specialties are represented in private, government and public interest settings and working in any of those will be a great summer experience. If you've always seen yourself as a government attorney, for example, why not look at the private side or investigate the possibilities that exist for working in a public interest organization concerned with the same (although possibly opposing) issues? And vice versa.

While you are expanding your geographic and setting preferences, think also about expanding your personal and professional network. Have you mentioned to your favorite professors that you are still searching? Do all your family and friends have their ears open for appropriate opportunities? Have you touched base with your previous legal employers or mentors? Have you joined the local bar association and attended meetings where like-minded attorneys are likely to be found? These are just a few ideas for expanding your contacts – undoubtedly, you will think of others!

If you find, having read this article, that you have been dedicating sufficient quality time, thinking flexibly about practice settings and using your network effectively,

please come to speak to a counselor in the CSO – we can help you to analyze what else might be holding you back and to formulate a plan to jump start that slow job search!

Want to make an appointment with a career counselor? Call the CSO Front Desk at (415) 565-4619.

JOBS! JOBS! JOBS!

Everyday, the Career Services Office receives new listings.

*Log onto:
HastingsCareers.com
and check often for new postings.*

Just a few highlights:

SPRING POSITIONS

Law Office of Roger Teich

Law Clerk. 5-10 hrs/wk. Work on a fed capital habeas case on for hearing in May. Pay negotiable. Mostly manage large case file, compile expert/witness binders, manage billings, review depo transcripts, and research tasks.

Years required: 3L

Materials Requested: Resume and cover letter to Roger Teich at: rteich@juno.com.

Deadline: 4/23/2006

SUMMER POSITIONS

Walt Disney Company

Music Affairs Division: Legal Intern. Burbank, CA. Music law (not film). Hiring based on field of study, past experience, and extracurricular activities. Music background

preferred. Need computer skills, initiative & flexibility. Unpaid.

Years Required: 2L, 1L

Materials Requested: Resume and cover letter (stating areas of interest and experience and how you would benefit from a summer experience with Disney) to: wds.recruiter.14@disney.com, Attn: Associate 06 – Music, Legal
More Info: www.disneycollege.com
Deadline: 3/15/2006

McCarthy, Johnson & Miller

Law Clerk. Small union-side labor law, ERISA and workers comp firm. \$25/hr. Related prior experience or labor law courses, strong academic record, superior research and writing skills, and commitment to the labor movement required.

Years Required: 2L, 1L, 3L

Materials Requested: Resume and 2 writing samples (4-8 pgs and 10-15 pgs) to: Ms. Ferry Sioson, McCarthy, Johnson & Miller, 595 Market Street, Suite 2200, San Francisco, CA 94105, or fax to: 415-882-2999, or e-mail to: fsioson@mjmlaw.us.

Deadline: 4/11/2006

Fenton & Keller Monterey, CA. Summer Associate and Full-time Associate Positions. All practice areas. Top 25% of class. Copy of law transcript helpful, not required.

Years Required: 2L, 1L, 3L

Materials Requested: Resume and cover letter to: Mark Cameron, Fenton & Keller, 2801 Monterey-Salinas High, P.O. Box 79, 1Monterey CA 93942-0791 or e-mail to: MCameron@FentonKeller.com.

Deadline: 4/29/2006

GRADUATING 3LS

ACLU of Northern California

Senior Communications Associate. Write/edit clear, compelling publications (for quarterly newspaper, topical brochures, special reports, and website

content). Need: 5 yrs professional writing experience (some related to public policy/advocacy), outstanding written and oral communication, ability to multi-task, edit, organize, and support of ACLU values. **Years Required:** 3L

Materials Requested: Cover letter, resume, and copies of 2 relevant writing samples, preferably published, to: Human Resources, ACLU of Northern California, 1663 Mission Street, Suite 460, San Francisco, CA 94103; or to: HR-Communications@aclunc.org

Deadline: 3/13/2006

THIS WEEK'S EVENTS

Matt Wilson: Careers in International Law

Monday, 3/6

3:40 – 5 p.m.

(Special Program in Room F)

Diagnosing & Accelerating a Slow Job Search

Wednesday, 3/8

3:40 – 4:30 p.m.

(Workshop in Room F)

The Right Moves: Job Search and Career Development Strategies for Law Students

presented by Valerie

Fontaine, Co-Founder, Seltzer, Fontaine & Beckwith Legal Search Consultants

Friday, 3/10

11:40 a.m. – 12:30 p.m.

(Special Program in Room D)

Alumni Mentor Orientation

Friday, 3/10

11:40 a.m. – 12:40 p.m.

(Meet at CSO)

Advanced Sign Up Required!

(sign up on

HastingsCareers.com

or in CSO)