

**BUSINESS & TRANSACTIONAL COURSE OFFERINGS**  
**UC HASTINGS COLLEGE OF THE LAW**

This is a partial list of transactional courses available at UC Hastings. Students are encouraged to also consult the course catalog for additional courses relevant to transactional law. The term “transactional law” includes overlapping areas of practice that focus on (1) assisting a variety of clients with business transactions, (2) assisting clients with entity governance, and (3) other prospective advising in connection with business initiatives prior to the emergence of disputes. Other terms that are frequently used to describe this area of legal practice are business or corporate law.

Class Types	Possible Courses
<p><b>Core Courses</b></p> <p><i>Students should try to take each of these core courses:</i></p>	<ul style="list-style-type: none"> <li>• Bankruptcy</li> <li>• Business Associations</li> <li>• Federal Income Taxation</li> <li>• Federal Income Taxation of Corporations and Partnerships</li> <li>• Securities Regulation</li> <li>• Intellectual Property</li> </ul>
<p><b>Skills Courses</b></p> <p><i>Students should consider the following skills courses:</i></p>	<ul style="list-style-type: none"> <li>• Commercial Contract Drafting</li> <li>• Negotiation</li> </ul>
<p><b>Business Concepts</b></p> <p><i>These courses focus on basic economic and financial concepts. They may not be necessary for students with equivalent prior education or experience.</i></p>	<ul style="list-style-type: none"> <li>• Corporate Finance</li> <li>• Financial Basics for Lawyers</li> <li>• Business Planning Seminar</li> </ul>
<p><b>Additional Courses</b></p> <p><i>These courses are tailored to specific specialties within transactional practice:</i></p>	<ul style="list-style-type: none"> <li>• Antitrust</li> <li>• Compliance and Risk Management (with corporate governance module)</li> <li>• Deals</li> <li>• Employment Law</li> <li>• Financial Crises &amp; Regulation</li> <li>• International Business Transactions</li> <li>• International Trade Law &amp; Policy</li> <li>• Investment Management</li> <li>• Law and Business in Japan</li> <li>• Law Practice Management</li> <li>• Mergers &amp; Acquisitions</li> <li>• Nonprofit Organizations</li> <li>• Real Estate Transactions</li> <li>• Sales and Leases of Goods</li> <li>• Secured Transactions</li> <li>• Venture Capital &amp; The Start-Up Technology and Emerging Growth Company</li> </ul>
<p><b>Clinical or Simulation Courses</b></p> <p><i>Students should participate in opportunities for actual or simulated transactional lawyering.</i></p>	<ul style="list-style-type: none"> <li>• Business Tax Practicum</li> <li>• Community Economic Development Clinic</li> <li>• Externships (IRS, SEC, Bankruptcy court, etc.)</li> <li>• Social Enterprise &amp; Economic Empowerment Clinic</li> <li>• Startup Legal Garage</li> </ul>