

BUSINESS AND TRANSACTIONAL COURSE OFFERINGS*

UC HASTINGS COLLEGE OF THE LAW

Below is a sampling of the wide range of business and transactional law courses that are regularly available at UC Hastings. This list is not exhaustive. Students are encouraged to consult the Course Catalog for current offerings, alternate course names, and additional courses. The term “transactional law” includes overlapping areas of practice that focus on (1) assisting the range of clients with business transactions, (2) assisting clients with business entity governance, and (3) other prospective advising in connection with business initiatives prior to the emergence of disputes. Other terms that are frequently used to describe this area of legal practice are business or corporate law.

Class Types	Possible Fall Courses	Possible Spring Courses
<p>Core Courses</p> <p><i>Students should consider taking several core courses:</i></p> <ul style="list-style-type: none"> • Business Associations • Federal Income Taxation • Federal Income Taxation of Corporations and Partnerships • Securities Regulation • Secured Transactions or Bankruptcy 	<ul style="list-style-type: none"> • Business Associations • Federal Income Taxation • Federal Income Taxation of Corporations and Partnerships • Bankruptcy 	<ul style="list-style-type: none"> • Business Associations • Federal Income Taxation • Securities Regulation • Secured Transactions
<p>Negotiation Courses</p> <p><i>Students should consider at least one negotiation course.</i></p>	<ul style="list-style-type: none"> • Negotiation & Settlement • Negotiation & Mediation 	<ul style="list-style-type: none"> • Negotiation & Settlement • Negotiation & Mediation • Advanced Negotiation: The Art of the Deal • Advanced Negotiation: Multi-Party, Multi-Issue, and Group Processes • International Business Negotiations
<p>Drafting Courses</p> <p><i>Students should consider at least one drafting course.</i></p>	<ul style="list-style-type: none"> • Commercial Contract Writing 	<ul style="list-style-type: none"> • Contract Drafting & Negotiations • Real Estate Transactions • Commercial Contract Writing
<p>Business Concepts</p> <p><i>These courses focus on basic economic and financial concepts. They may not be necessary for students with equivalent prior education or experience.</i></p>	<ul style="list-style-type: none"> • Financial Basics for Lawyers 	<ul style="list-style-type: none"> • Corporate Finance • Business Planning Seminar
<p>Additional Courses</p> <p><i>These courses provide additional options to supplement the core courses depending on a student’s interests.</i></p>	<ul style="list-style-type: none"> • Antitrust • Compliance and Risk Management • Business Tax • Antitrust: Practice Issues in Mergers & Acquisitions • Law of Banking & Financial Institutions • Intellectual Property (Fall/Spring) • Employment Law • Community Economic Development Seminar • Investment Management • Sales and Leases 	<ul style="list-style-type: none"> • Mergers & Acquisitions • International Business Transactions • U.S. Taxation of Foreign Transactions & Investments • Venture Capital & The Start-Up Technology and Emerging Growth Company • Real Estate Transactions • Advanced Business Law Seminar • Business Bankruptcy & Corporate Reorganization Seminar • China Business • Financial Crises • Law and Business in Japan • Nonprofit Organizations • Law Practice Management
<p>Clinical or Simulation Courses</p> <p><i>Students should participate in opportunities for actual or simulated transactional lawyering.</i></p>	<ul style="list-style-type: none"> • Mergers & Acquisitions Skills (<i>varies based on instructor</i>) • Startup Legal Garage (<i>yearlong course</i>) • International Business Negotiations • Social Enterprise & Economic Empowerment Clinic (<i>offered in Fall & Spring</i>) • Transactional Law Practicum (<i>Spring</i>) or Transactional Skills LLM (<i>Spring</i>) 	

*This document was created prior to the release of the 2015-16 Course Catalog and represents only an estimate of course offerings and timing based on past academic years.